

MAY WINNER

70 Red Buckets of Surprises!

“I would like to let you know why I use Carboline products. First the products are great, some are better than the competitors while others are on par with them, none are inferior to my knowledge. The one distinct advantage Carboline has over the other vendors is a gentleman by the name of Lee Roy Navarro.

I choose to use Carboline Products at my facilities in the Corpus Christi area because of Lee Roy's level of onsite service, product knowledge/applicability and thinking outside the box. I had an issue several years ago with several aging tank chimneys. These tanks were scheduled to be taken out of service and demolished in about six months. I had concerns that the chimneys on these tanks were not going to last until the out of service date but did not want to spend a lot of money on them either. We had an idea of what we thought we could do to somewhat remediate them, we approached Lee Roy and one of your competitors with the idea. Your competitor quickly just asked us what we wanted to order but gave very little other guidance. Lee Roy on the other hand, came over and looked at the tanks, gave us his recommendations and which product he thought would be the best application.

We went with Carboline and ordered the material. Within a couple of days the product arrived, our idea was somewhat unorthodox and we decided we were going to do the application ourselves with the help of in-house contractors. Lee Roy not only gave advice but came out and helped us with the entire job. He inspected the surface prep, ensured everything was being mixed properly, helped with the application and inspected the job after to ensure it was done properly. I have never had this level of service from a coatings contractor ever. I have had many promise this but none had ever followed through to this degree.

This was not a one-time occurrence, I know anytime I buy Carboline products I get great products, great service and professional expertise next to none. I don't see that with any other coating companies. I rarely if ever respond to requests such as these but I felt compelled to respond to this one. I hold Mr. Navarro and Carboline in very high regard and insist on your products being used at our facilities.”

Steven J. Schmidt
NuStar Energy



#Carboline70th

www.carboline.com

