

MAY WINNER

# 70 Red Buckets of Surprises!

“ Our Sales Rep is Todd Accardo, I would also like to put out there that he performs many more functions for us than his title. I know plenty of stories on how a RED BUCKET has performed well in a difficult service and how our guys find it user friendly and so on but the story I want to share is about people and Carboline as a company.

Not that long ago Todd was introduced to us at the Garyville Marathon Petroleum facility as a green salesman. The demands that this particular facility puts on the sales/ reps is tough as usually it involves making recommendations on a Friday and having materials delivered as soon as possible. I must admit I was skeptical that someone new to the industry would have a chance in that environment. The training and support that Carboline gives their employees, with the drive to succeed that Todd has, is a winning combination for us and our site. In less than a year after he started, he has gained my total confidence in his recommendations, and he has been available and made some pretty amazing logistical maneuvers getting us materials on an unrealistic schedule.

So our story we would like to submit is one about the program Carboline has to get their customers the support we need to perform our work and the people that Carboline has working for them that make this happen. ”

Charles Turnbull

Deltak Environmental Coatings Inc.



#Carboline70th

[www.carboline.com](http://www.carboline.com)

